

# ECK, COLLINS & RICHARDSON

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For over 40 years, **Eck, Collins & Richardson, P.L.** (ECR Legal), has provided legal services to resort industries of timesharing, campgrounds, travel club, fractionals, second-home communities, residential and commercial real estate, along with business transactional work. ECR Legal is licensed in the District of Columbia, Maryland, Virginia, North Carolina, South Carolina, Georgia, Tennessee, Texas, and Florida. With offices located in Richmond, VA; Orlando, FL; and Charleston, SC, the firm's reach extends across the nation's Southeast. In jurisdictions where the firm does not have a licensed attorney, our staff of legal professionals affiliates with local counsel to fulfill the client's needs.

Francis T. Eck founded the firm in 1969 in Richmond, Virginia. Philip W. Richardson joined the firm in 2009 and became the firm's sole member. Richardson spent nine years as in-house counsel at Starwood Vacation Ownership, Inc., one of the largest branded timeshare developers and before that, as in-house counsel with Peppertree Resorts Ltd., a privately owned timeshare developer. He also serves on Strategic Planning Task Force for ARDA.

ECR Legal assists real estate and vacation product developers with acquisitions, entitlement, product design, and financing. Services related to the sale, lease, closing and consumer financing of those products can be fulfilled through the firm and its associated partner companies. For lenders and contractors, the firm provides portfolio servicing, collecting on receivables, legal consultation, and assistance with hypothecation or securitization of portfolios, creating timeshare regimes and registering those regimes. ECR Legal provides a wealth of services and utilizes an in-house title company and title insurance agency to provide a fully comprehensive solution to clientele.

Due to the many intricacies involved in timeshare foreclosures, transfers as sale, and transfers as gift, the firm has integrated modern technologies and methodologies to produce a simple, quick, and easy process. And being a National LGBT Chamber of Commerce certified business, ECR Legal qualifies as a diversity owned establishment.



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ATTORNEYS AT LAW

